

Message Text

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PAGE 01 ADDIS 07388 231511Z

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ACTION AF-06

INFO OCT-01 ISO-00 EB-07 /014 W
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FM AMEMBASSY ADDIS ABABA
TO DEPT OF AGRICULTURE WASHDC
INFO SECSTATE WASHDC 4993

UNCLAS ADDIS ABABA 7388

E.O. 11652: N/A

TAGS: BEXP ET

SUBJECT: AGRICULTURAL TRADE OPPORTUNITIES - SPECIAL HANDLING

REF: A-4119, MAY 10, 1973 AND A-3218, MAY 6, 1975

1. 774/01/A0001
2. 061975
3. RLWILSON
4. 774 ADDIS ABABA
5. Y. - STATE TRADING CORPORATION
- 6A. WRITE TO
- 6B. THE MANAGER
- 6C. ETHIOPIAN IMPORT-EXPORT CORP., P. O. BOX 1897 (TELEX
21041), ADDIS ABABA
7. CABLE: BESSE TEL.: 113100
8. N/A
9. 104-11. 9A. DIRECT SALE FOR RESALE
10. DESCRIPTION
 - 2023229-1000 450,000 KILOGRAMS OF WHOLE MILK POWDER, MINIMUM FAT CONTENT 26 PERCENT; MAXIMUM MOISTURE CONTENT 5 PERCENT;
 - 2023225-0750 400,000 KILOGRAMS OF INFANT FORMULAS;
 - 2099584-0750 800,000 KILOGRAMS OF BLACK TEA IN BULK AND IN RETAIL PACKETS, WATER EXTRA MIN. 32 PERCENT; TOTAL ASH MAX. 8 PERCENT, WATER SOLUBLE ASH AS PERCENTAGE OF TOTAL ASH MIN. 45 PERCENT, ALKALINITY OF WATER-SOLUBLE ASH MIN. 1 PERCENT, MAX. 3 PERCENT, ACID-INSOLUBLE ASH

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MAX. 1 PERCENT AND CRUDE FIBRE MAX. 17

PERCENT;

2032198-0500 50,000 KILOGRAMS OF SOLID BABY FOODS, IN JARS;

2033841-0300 300,000 KILOGRAMS OF JAMS AND MARMALADES; AND

2079201-0200 150,000 KILOGRAMS OF MARGARINE.

PRODUCTS MUST MEET INTERNATIONAL STANDARDS IN ALL RESPECTS.

LITERATURE AND CERTIFICATE OF ANALYSIS WITH SAMPLES SHOULD BE

SENT BY AIR PARCEL POST. BRANCH NAMES, PRICES PER UNIT OF SALE

FOB OR CIF ETHIOPIAN PORTS, TERMS OF PAYMENTS AND DISCOUNT

SCHEMES, IF ANY, SHOULD BE INCLUDED IN QUOTATIONS.

11. PAYMENTS TO BE EFFECTED FROM CORPORATION'S WORKING CAPITAL.

12. ETHIOPIAN IMPORT-EXPORT CORPORATION IS A STATE TRADING

CORPORATION WHICH HAS ABSORBED A WELL ESTABLISHED MAJOR TRADING

COMPANY IN ETHIOPIA WITH BRANCHES THROUGHOUT THE COUNTRY. IN

ITS DECLARATION OF ECONOMIC POLICY, THE ETHIOPIAN MILITARY

GOVERNMENT ANNOUNCED THAT IT WILL ACTIVELY PARTICIPATE IN IMPORT,

WHOLESALE AND RETAIL TRADE OF CONSUMER GOODS FOR BOTH PUBLIC

AND PRIVATE SECTORS. THE CORPORATION WAS FORMED TO ACT AS THE

GOVERNMENT'S PURCHASING AND DISTRIBUTING AGENCY. EMBASSY BELIEVES

US EXPORTERS HAVE GOOD CHANCE TO PENETRATE THIS MARKET. IN

VIEW OF FOREGOING AND BECAUSE OF THE SIZE OF THE PURCHASE, IT IS

REQUESTED THAT THIS TC BE ACCORDED SPECIAL HANDLING CRITERIA

IN ACCORDANCE WITH REFAIR.

HUMMEL

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